

Message Text

PAGE 01 STATE 103223

66

ORIGIN XMB-04

INFO OCT-01 NEA-09 ISO-00 EB-07 /021 R

66610

DRAFTED BY: XMB:JKEANE:JAS

APPROVED BY: EB/OCA/REP:LAKLIEFORTH

XMB:JDBIERMAN

NEA/ARN:DDEAN

EB/IFD/ODF:RASWART

----- 008365

R 022153Z MAY 75

FM SECSTATE WASHDC

TO AMEMBASSY AMMAN

UNCLAS STATE 103223

E.O. 11652: N/A

TAGS: BPRO

SUBJ: FCIA CREDIT INSURANCE REQUEST TO COVER SALE OF HEAVY-DUTY TRUCKS TO NEAR EAST ENGINEERING CO.

1. MACK TRUCKS, INC. IS REQUESTING A DOLS 1,000,000 COMBINED FLOOR-PLANNING AND MEDIUM-TERM REVOLVING FCIA POLICY TO COVER SALES OF HEAVY-DUTY TRUCKS TO NEAR EAST ENGINEERING CO., P.O. BOX 1838, AMMAN, JORDAN. THE PROPOSED GUARANTOR IS ARAB BANK LTD. CURRENTLY, ALL SALES ARE TO GOVERNMENT END USERS WITH NEAR EAST ENGINEERING COLLECTING A COMMISSION ON SALES MADE IN EXCLUSIVE SALES TERRITORY. OBLIGOR IS SEEKING TO ESTABLISH FULL SERVICE DEALERSHIP (SALES, SERVICE, SPARE PARTS) TO SERVE PRIVATE SECTOR. WE SEEK DETERMINATION OF FINANCIAL AND MANAGERIAL ABILITY OF PRINCIPAL, MR. MUNIR HANNA ATALLA, TO UNDERTAKE SUCH A TRANSITION.

2. MACK TRUCKS STATES GOVERNMENT OF JORDAN WILL ISSUE 1000 LICENSES FOR IMPORTATION OF HEAVY DUTY TRUCKS TO BE SOLD IN PRIVATE SECTOR. DOES EMBASSY BELIEVE PRIVATE SECTOR, HEAVY DUTY TRUCK MARKET, CAPABLE OF SUPPORTING A FULL SERVICE DEALERSHIP? ALSO, WILL GOVERNMENT ALLOW CONTINUING IMPORTS OF HEAVY DUTY TRUCKS BY PRIVATE SECTOR OR IS CURRENT ISSUANCE OF UNCLASSIFIED

PAGE 02 STATE 103223

1,000 LICENSES LIKELY TO BE ONE-TIME OCCURRENCE? KISSINGER

UNCLASSIFIED

<< END OF DOCUMENT >>

Message Attributes

Automatic Decaptioning: X
Capture Date: 26 AUG 1999
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 02 MAY 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE103223
Document Source: ADS
Document Unique ID: 00
Drafter: XMB:JKEANE:JAS
Enclosure: n/a
Executive Order: N/A
Errors: n/a
Film Number: D750155-0796
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t197505101/baaaaipq.tel
Line Count: 54
Locator: TEXT ON-LINE, TEXT ON MICROFILM
Office: ORIGIN XMB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: CunninFX
Review Comment: n/a
Review Content Flags:
Review Date: 17 JUL 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <17 JUL 2003 by maginmm>; APPROVED <13 FEB 2004 by CunninFX>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: n/a
TAGS: BPRO
To: AMMAN
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006